MSC ESM 17:35

COMPOSITIONS FOR THE ORGAN

BY

GORDON BALCH NEVIN

No. 1.	WILL O' THE WISP - - -	.75
No. 2.	THE TRAGEDY OF A TIN SOLDIER (Characteristic Suite for Organ)	1.25
No. 3.	IN MEMORIAM - - - -	.60
No. 4.	SKETCHES OF THE CITY - - -	1.50
No. 5.	RURAL SKETCHES (Suite for Organ) - -	1.50

CLAYTON F. SUMMY CO.
CHICAGO, ILL.
A. WEEKES & CO., LONDON, ENG.

To my father, George B. Nevin, Easton, Pa.

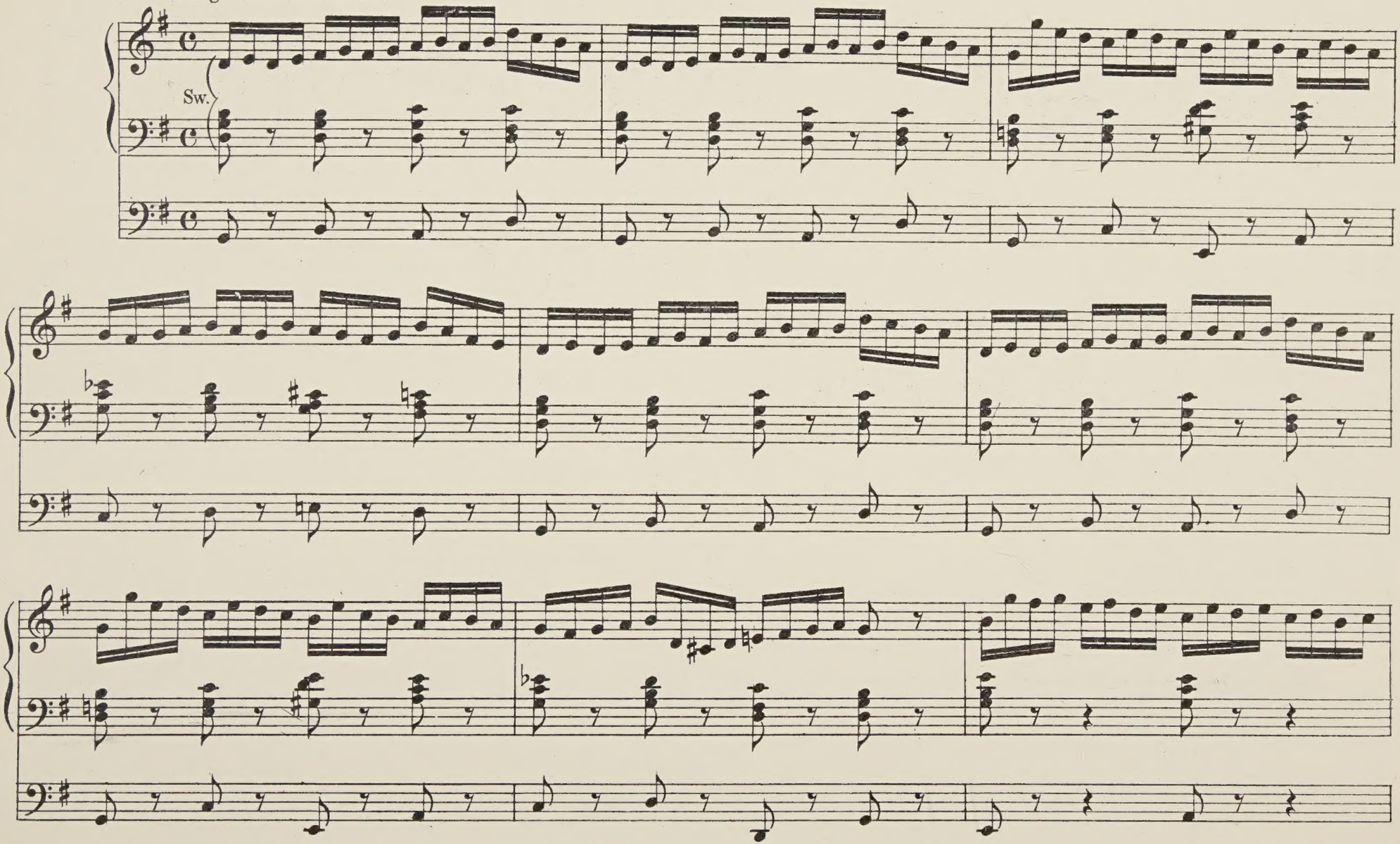
WILL O' THE WISP.

Scherzo-Toccatina for Organ.

GORDON BALCH NEVIN.

Prepare { Sw. - Celeste and Gedecht
Gt. - Gross Flute
Ped. - 16′ - Sw. to Ped.

Allegretto scherzando.



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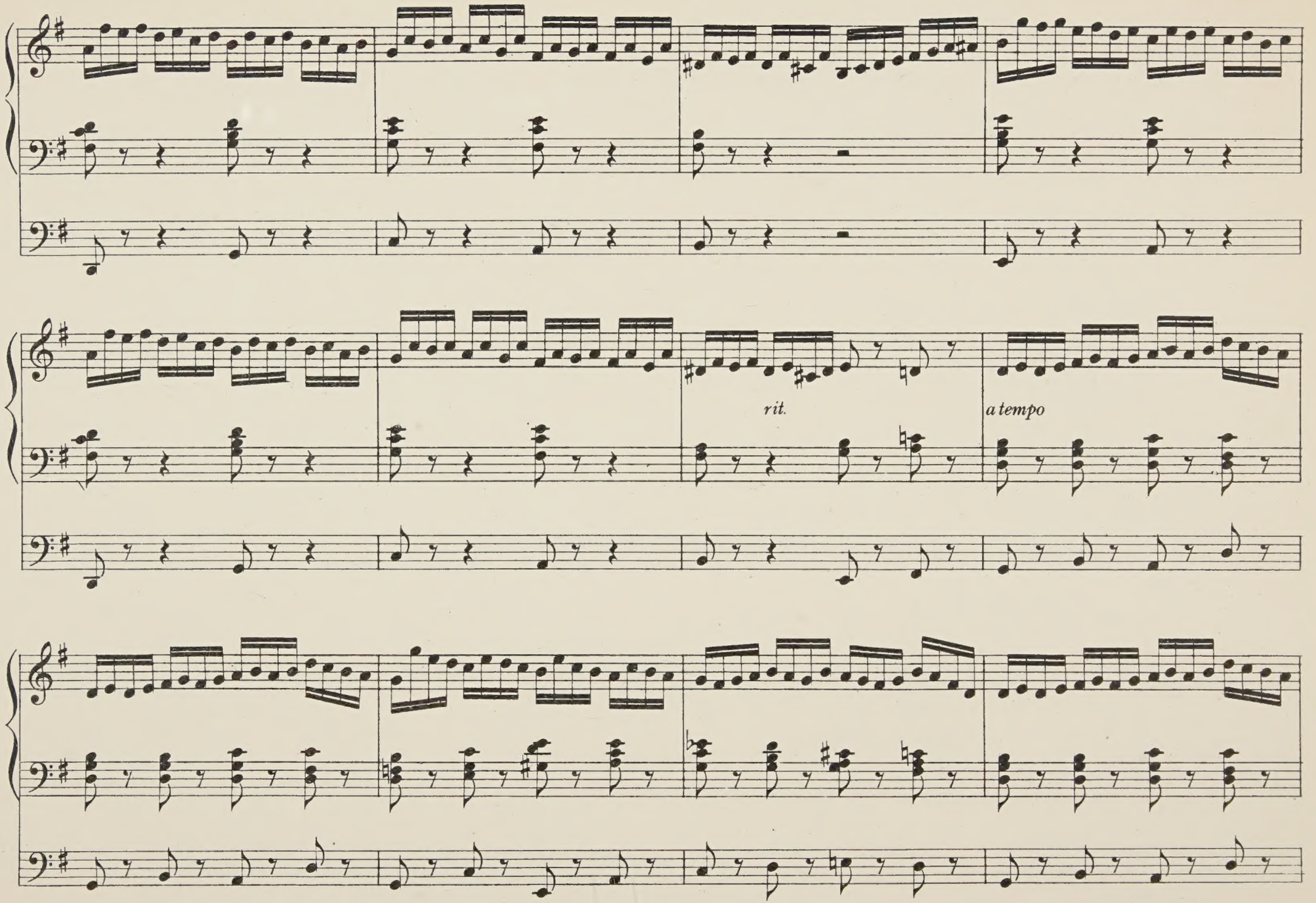
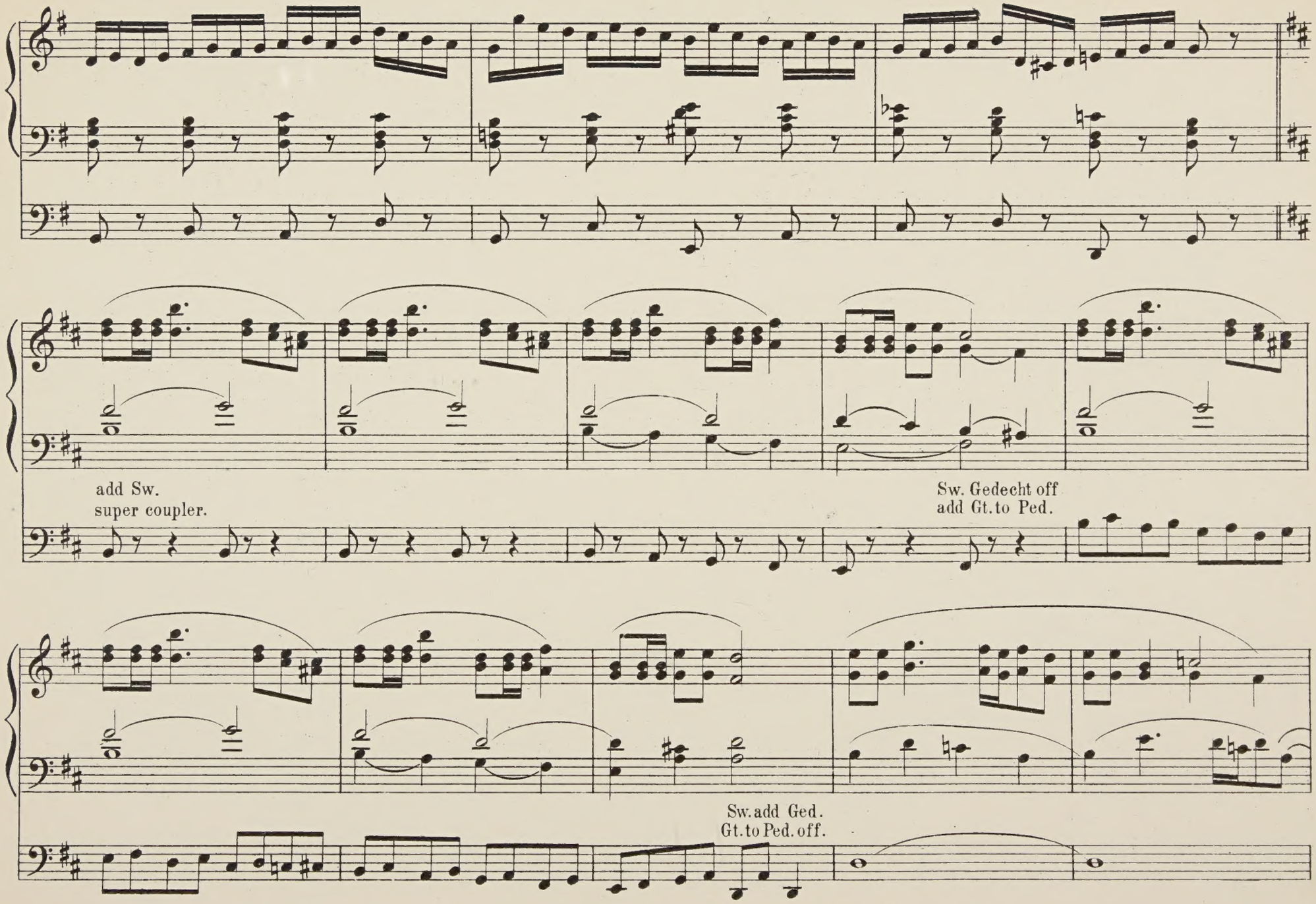
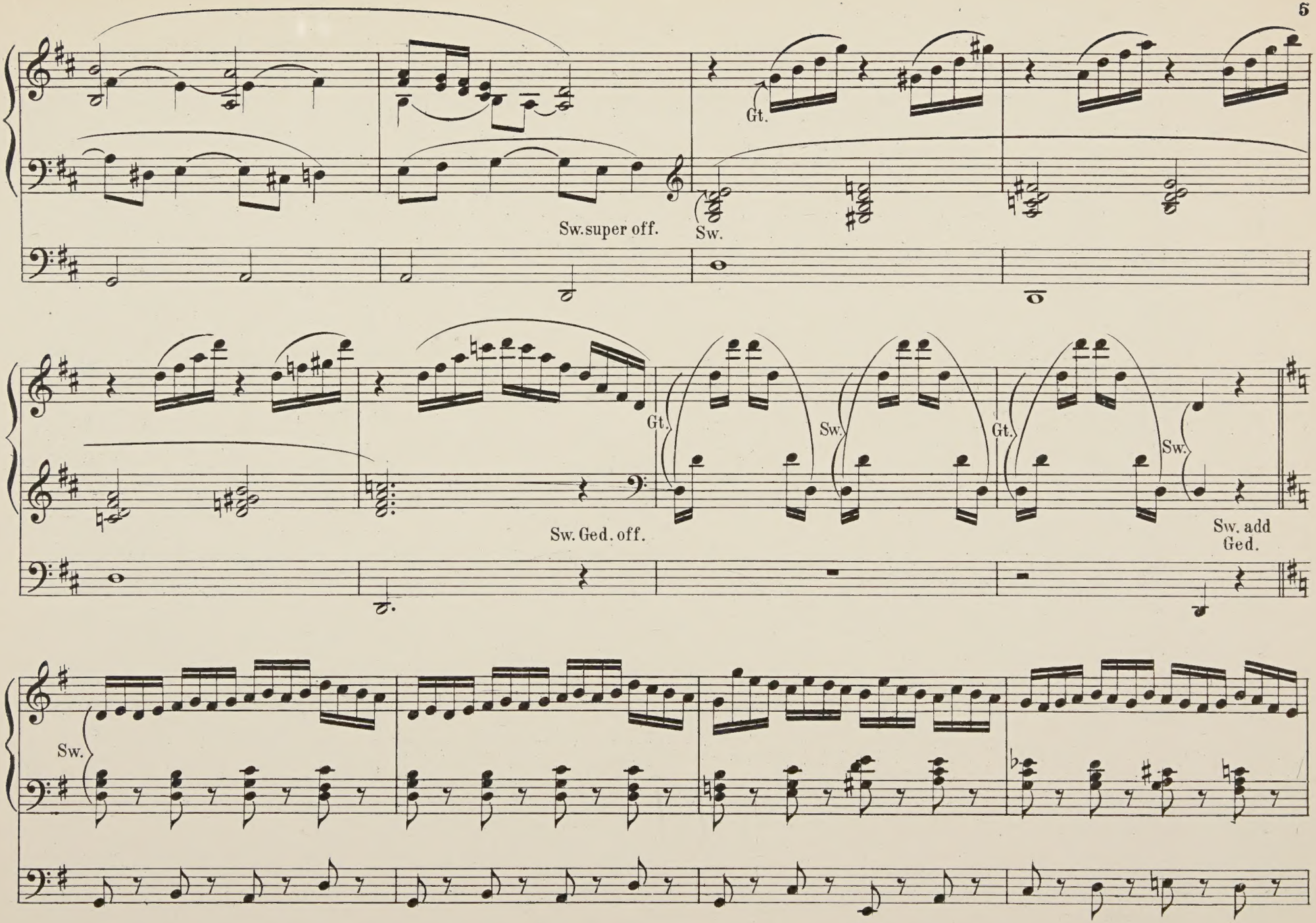
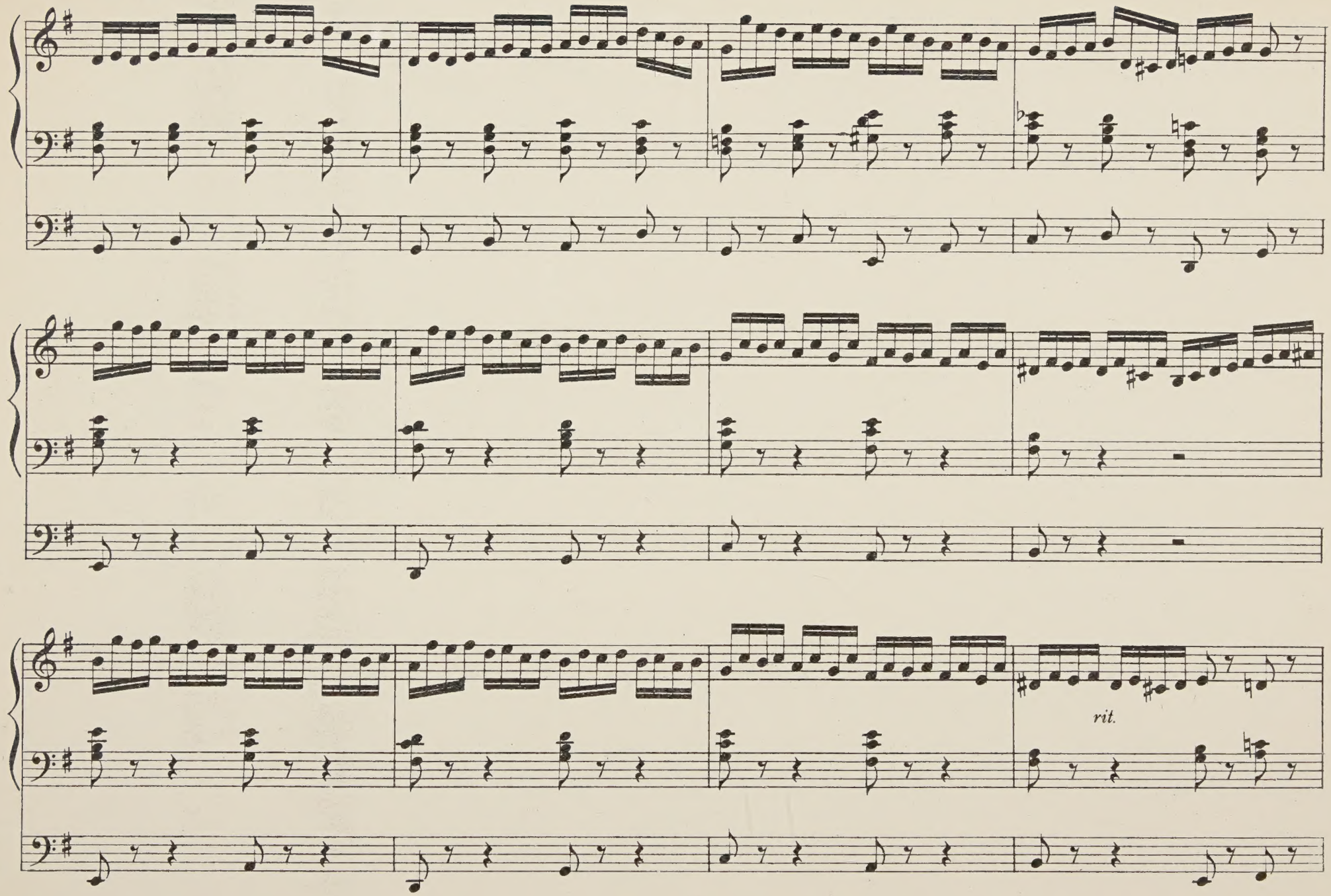
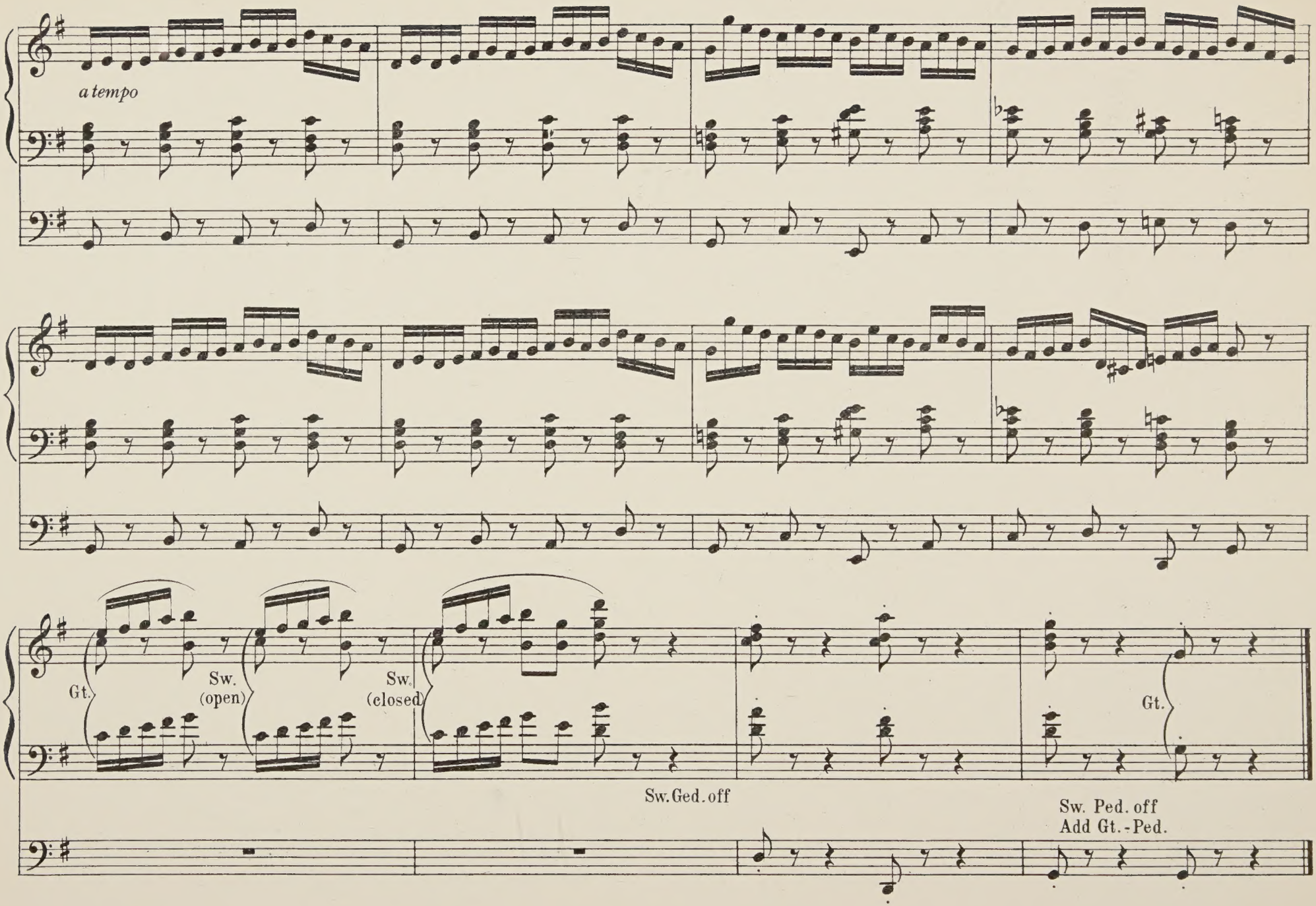
UPB


rit.
a tempo


add Sw.
super coupler.
Sw. Gedecht off
add Gt. to Ped.
Sw. add Ged.
Gt. to Ped. off.


Gt.
Sw. super off.
Sw.
Gt.
Sw.
Gt.
Sw.
Sw. Ged. off.
Sw. add Ged.
Sw.


rit.


a tempo
Gt.
Sw. (open)
Sw. (closed)
Sw. Ged. off
Gt.
Sw. Ped. off
Add Gt.-Ped.

A WORD OF INFORMATION
RELATING TO THE PRICING OF SHEET MUSIC

For upwards of fifty years sheet music has not been sold at the price at which it is marked. While there are exceptions, they are not general. The reasons for the long established system of pricing would require an explanation of too great length to enter into here but it is safe to assume that any system or custom that has prevailed for fifty years or more is practical and workable; in fact, more so than any variation from it (and there have been several) has ever been.

There are good reasons for marking music at what would seem to be a fictitious price; while this may not seem reasonable to those not trained in the music business, the custom, nevertheless, has proved its right to existence.

There naturally must be a fixed price from which to compute the various discounts that are allowed to those who are large users of music, such as students, teachers, dealers, etc.; and for convenience in billing—in fact all details connected with bookkeeping.

There are influences at work to compel publishers to inaugurate some change in the custom of pricing sheet music. To adopt any radical change in a custom so long established and so deeply rooted would involve an enormous expense; no end of confusion; and no particular benefit to any one concerned. We therefore see no good reason for making any change and in order to avoid the troublous conditions and expense that a change would involve we will continue to price our publications in accordance with the long prevailing custom.

Very respectfully

April 1924

CLAYTON F. SUMMY CO.